



30th April 2007

Numbers

Week beginning 23rd April 2007, Sales:

Net 1 Sales	£80,569.82
Customers	4,388 people
Avg. Basket	£18.36

Top Sellers (£value-quantity):

1 shop bag (£820)-spicy snk	4 red houmous-chick pea	7 cashew&ban 1kg-b. beans
2 spicy snack-shop bag	5 maxi nappy-pitta	8 OJ chilled 1L-lupa toms
3 coop looX4-org chop tom	6 jr nappy-FT apple 200ml	9 org homous 340g-red homous

Week of	PaidHrs	Casual Hrs	SickEtcLeave	Sales	Sales/Hr	Cust#	Avg. Bskt	Sab	PackdBags	Rate
2/4/07	1504.50	100.25 (6.7)	45.20 (3.0%)	£60,959	£40.52	3588	£16.99	0	6,786	36
9/4/07	1481.00	66 (4.5%)	30.00 (2.0%)	£76,870	£51.90	4303	£17.86	0	4,555	47
16/4/07	1406.50	100.25 (7.1)	79.25 (5.6%)	£83,003	£59.01 ☺	4445	£18.67	0	7,329	43

- Forecast, Week of 23/4 £78,500 (up), 30/4 £78,500, 7/5 £81K, 14/5 £81K.
- Average sales per hour so far, 2nd quarter: £50.13. Min target £50/hr.

New Products & Information

- 1st UK toms, cucs, asparagus & lettuce this week! Melons, watermelons, blueberries & asparagus selling well, from Europe. Big news: old crop potatoes until end May at least!
- New: Oatly cream (E No. is rapeseed lecithin), 75p. Frutti Del Sol Olive Oil, £4ish.
- New Bio Appeti range from Italy (no equivalent UK option!). Includes bread (pizzas etc.) and chilled items (e.g. wraps, prepared tofu, burgers, cous cous). Monthly delivery.
- Bird Food, £2ish – from Nick Watts in Lincolnshire, info on packet. Comments? To Veg.

Shop / Store, Cleaning and Production

- Back gate may be open in day: Lock bikes, close doors & don't leave valuables in corridor!
- Till folk: Please use £2 coins & get more if they run out (less errors). Check £20 notes.
- FW/TS: Paying out reminder... (1) Buy goods (from here or outside) (2) PO amount. (3) Record & include 2 bits of paper! Also, please feedback re: new change procedure.
- All: Warning, temporary ramp in corner at back of Store, concrete ramp now gone.

Last Forum/Next Training

- **Next Forum:** (1) Induction training & visits proposal. (2) Stress policy update. (3) Attending other teams' meeting proposal. (4) Replacement to wine racking, £1023. (5) AGM agenda.
- **Last Training:** Our structure is ongoing – we always need to review & improve it... See the Secretariat report & Away Day pack for a summary of proposals & comments.

News, Admin and Events

- **Away Day Pack in trays!** Please read prep materials & bring both packs Monday. Ta.
- All Teams: Please do not forget to include a 'Stop Press' section in your team report! For people skimming the pack & addition to the newsletter as needed...
- Buy/Deli/Veg/Alc, Store, Production: Elect new overview & shadow asap. Tell Personnel.
- If your holidays finish in June, be sure you have booked your time or you may lose out!
- **Teams Meet: M:** Sec, Maint, Cleaning, **W:** Res Hrs, **Th:** Store, Veg, Deli, Production, Personnel, Ops, **F:** Training. **Please pick up forum pack!**